



Blue Ridge Association of REALTORS®, Inc.

2017 Rookie of the Year

Nominee Name Code _____

Office Use

➤ Important things to remember:

- Application should be typed on form provided.
- Application **MUST** include a copy of DPOR printout showing license date **AND** MRIS Agent Sales Report for verification of the first twelve months activity.
- Complete each item and include as much information as possible, additional documentation may be attached to reinforce the nomination.
- E-mail completed application to brarawards@gmail.com or deliver application in-person to BRAR.
- Application deadline is **February 6, 2018**.

Purpose To bestow upon a new REALTOR® the acknowledgement for the hard work and dedication in his/her new profession.

Criteria The Rookie of the Year is based upon the first twelve months of accomplishments from the date of an individual's receipt of his/her real estate license. The candidate is eligible to apply only one time. The award is for a period not to exceed his/her first twelve months. Applications will be accepted for this award from REALTORS® with less than twelve months, **but the applicant cannot apply again.**

The nominee must be a member in good standing of the BRAR during the award year. Eligibility and points in each category are not required; the award is judged on the overall points accumulated.

Name of Nominee: _____

Firm: _____

Phone #: _____

Nominator: _____

Nominator Email & Phone #: _____

Is this nomination being submitted without the knowledge of the nominee? Yes No

PLEASE DO NOT USE THE CANDIDATE'S NAME OR COMPANY NAME ON THE FOLLOWING FORMS. EACH CANDIDATE IS JUDGED ANONYMOUSLY.

*BRAR reserves the right to also use this information for awards applications for VAR & NAR in the future.

Blue Ridge Association of REALTORS®, Inc. _____

2017 Rookie of the Year Award

PLEASE PROVIDE AS MUCH INFORMATION AS POSSIBLE.

1. Professional Knowledge: Indicate what the member has done to improve his or her knowledge of the Real Estate profession. For example, courses of instruction completed, seminars attended, and membership meetings attended, etc. **20 Points**

2. Indicate individual's personal sales activity. Provide information for the first twelve months of the nominee's license period. (Subject to audit by the Awards Committee.) **60 Points**

a. Total number of listings sold:

b. Total volume of listings sold:

c. Total number of sales:

d. Total volume of sales:

e. Total number of transactions:

f. Total volume:

Is the nominee a member of a team? YES NO

If a team, please indicate the number of agents on the team: _____

3. Association Participation (Examples: Committee Participation, VAR and NAR Conferences, BRAR Annual Meeting, etc.) **10 Points**

4. Community Involvement (Examples: Blood Drives, Scouting, Walk-a-Thons, Charity Events, etc.) **10 Points**

5. Contributed to RPAC? YES NO