



# Rookie of the Year

Nominee Name Code \_\_\_\_\_

*Office Use*

➤ Important things to remember:

- Application should be typed on form provided.
- Application **MUST** include a copy of DPOR printout showing license date **AND** MRIS Agent Sales Report for verification of the first twelve months activity.
- Complete each item and include as much information as possible, additional documentation may be attached to reinforce the nomination.
- E-mail completed application to [awards@brarva.com](mailto:awards@brarva.com) or deliver application in-person to BRAR.
- Submit this application by deadline **February 8, 2019**. via mail or in person to: Blue Ridge Association of Realtors®, Inc., 181 Garber Lane, Winchester, VA 22602 or Email to: [awards@brarva.com](mailto:awards@brarva.com) **Please place "Awards Application" in subject line.**

**Purpose** To bestow upon a new REALTOR® the acknowledgement for the hard work and dedication in his/her new profession.

**Criteria** The Rookie of the Year is based upon the first twelve months of accomplishments from the date of an individual's receipt of his/her real estate license. The candidate is eligible to apply only one time. The award is for a period not to exceed his/her first twelve months. Applications will be accepted for this award from REALTORS® with less than twelve months, **but the applicant cannot apply again.**

The nominee must be a member in good standing of the BRAR during the award year. Eligibility and points in each category are not required; the award is judged on the overall points accumulated.

**Name of Nominee:** \_\_\_\_\_

**Firm:** \_\_\_\_\_

**Phone #:** \_\_\_\_\_

**Nominator:** \_\_\_\_\_

**Nominator Email & Phone #:** \_\_\_\_\_

Is this nomination being submitted without the knowledge of the nominee?  Yes  No

**PLEASE DO NOT USE THE CANDIDATE'S NAME OR COMPANY NAME ON THE FOLLOWING FORMS. EACH CANDIDATE IS JUDGED ANONYMOUSLY.**

\*BRAR reserves the right to also use this information for awards applications for VR & NAR in the future.

**PLEASE PROVIDE AS MUCH INFORMATION AS POSSIBLE.**

**1. Professional Knowledge:** Indicate what the member has done to improve his or her knowledge of the Real Estate profession. For example, courses of instruction completed, seminars attended, and membership meetings attended, etc. **20 Points**

**2. Indicate individual's personal sales activity.** Provide information for the first twelve months of the nominee's license period. (Subject to audit by the Awards Committee.) **60 Points**

*a. Total number of listings sold:*

*b. Total volume of listings sold:*

*c. Total number of sales:*

*d. Total volume of sales:*

*e. Total number of transactions:*

*f. Total volume:*

Is the nominee a member of a team?  YES  NO

If a team, please indicate the number of agents on the team: \_\_\_\_\_

**3. Association Participation** (Examples: Committee Participation, VAR and NAR Conferences, BRAR Annual Meeting, etc.) **10 Points**

**4. Community Involvement** (Examples: Blood Drives, Scouting, Walk-a-Thons, Charity Events, etc.) **10 Points**

**5. Contributed to RPAC?**  YES  NO