

## September 2020

### Mid-Atlantic Region

#### Sold Summary

	Sep 2020	Sep 2019	% Change
Sold Dollar Volume	\$11,770,297,850	\$7,642,765,789	54.01%
Avg Sold Price	\$402,017	\$344,333	16.75%
Median Sold Price	\$325,000	\$285,000	14.04%
Units Sold	29,240	22,049	32.61%
Avg Days on Market	32	45	-28.89%
Avg List Price for Solds	\$404,032	\$350,167	15.38%
Avg SP to OLP Ratio	99.0%	96.5%	2.62%
Ratio of Avg SP to Avg OLP	98.5%	96.4%	2.22%
Attached Avg Sold Price	\$326,409	\$289,621	12.70%
Detached Avg Sold Price	\$453,601	\$379,627	19.49%
Attached Units Sold	11,872	8,681	36.76%
Detached Units Sold	17,363	13,364	29.92%

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

#### Inventory

	Sep 2020	Sep 2019	% Change
Active Listings	35,915	67,882	-47.09%
New Listings	34,894	32,291	8.06%
New Under Contracts	0	0	0%
New Contingents	0	0	0%
New Pendings	31,167	24,430	27.58%
All Pendings	50,199	38,791	29.41%

#### Financing (Sold)

Assumption	11
Cash	4,326
Conventional	17,111
FHA	4,373
Other	397
Owner	17
VA	2,115

#### Days on Market (Sold)

0	455
1 to 10	15,455
11 to 20	3,903
21 to 30	1,976
31 to 60	2,773
61 to 90	1,251
91 to 120	771
121 to 180	1,107
181 to 360	1,078
361 to 720	399
721+	67

#### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	75	46	87	155	21	40	14	235	337	36
\$50K to \$99,999	137	87	190	312	53	91	111	679	899	120
\$100K to \$149,999	202	179	334	464	106	91	247	887	1,036	303
\$150K to \$199,999	265	212	806	822	272	135	492	1,330	1,110	493
\$200K to \$299,999	269	417	2,336	1,512	1,212	286	901	3,321	2,093	1,244
\$300K to \$399,999	123	198	1,482	1,045	1,926	273	713	3,293	1,452	1,087
\$400K to \$499,999	47	64	620	634	1,694	188	370	2,474	962	741
\$500K to \$599,999	20	30	271	312	1,304	142	233	1,733	565	459
\$600K to \$799,999	19	35	232	240	1,512	130	209	2,199	613	553
\$800K to \$999,999	8	18	96	76	700	75	72	1,294	286	254
\$1M to \$2,499,999	7	9	64	55	803	77	55	2,207	409	339
\$2.5M to \$4,999,999	0	0	1	1	62	2	1	566	54	78
\$5,000,000+	0	0	0	0	6	0	0	152	7	15
<b>Total</b>	<b>1,172</b>	<b>1,295</b>	<b>6,519</b>	<b>5,628</b>	<b>9,671</b>	<b>1,530</b>	<b>3,418</b>	<b>20,370</b>	<b>9,823</b>	<b>5,722</b>
Avg Sold Price	\$215,984	\$257,905	\$313,159	\$306,626	\$576,824	\$421,073	\$342,429			
Prev Year - Avg Sold Price	\$184,495	\$218,372	\$273,029	\$270,756	\$490,232	\$383,174	\$313,478			
Avg Sold % Change	17.07%	18.10%	14.70%	13.25%	17.66%	9.89%	9.24%			
Prev Year - # of Solds	1,013	1,019	5,379	4,162	6,968	966	2,531			

#### Active Detail